



**Bharat Aluminium Co. Ltd.**  
**(A VEDANTA GROUP COMPANY)**  
**Price-Circular: Primary products**



Ref No. BALCO/PR/11-12/Wire Rod/5B

w.e.f.

10-Aug-11

*All figures in Rs/MT*

**WIRE RODS**

Rods	Basic	TRADE DISCOUNT	Monthly QD			Quarterly Discount			
			Upto 500 TPM	>500 - 1000 TPM	> 1000 TPM	>150-600 MT	>600-1500 MT	>1500-3000 MT	>3000 MT
EC Grade	149,850	19,950	1,500	1,900	2,250	250	400	550	700
CG Grade	149,350								
CGII Grade	148,850								
ALLOY Grade	153,150								

DESTINATION DISCOUNT (Ex-KORBA)		DESTINATION DISCOUNT (Ex-DEPOT)		1.Godown Handling charges	
REGION	Rs./MT	DEPOT	Rs./MT	DEPOT	Rs PMT
NORTH (other than MP & UP customers)	550	Jaipur	150	JAIPUR	3,200
NORTH ( UP customers)	1350	Faridabad	150	HYDERABAD	2,950
NORTH ( MP customers)	950	Delhi	800	FARIDABAD	3,250
EAST (West Bengal)	750	Kolkata	100	DELHI	3,100
East (Orissa ) for Alloy Rods	1150	Nagpur Vidharbha	300	KOLKATA	2,600
EAST (Jharkhand & Bihar)	1350	Nagpur Non Vidharba	100	NAGPUR	1,800
EAST (only North East states)	1650	Hyderabad (For A.P. Customers)	950	AHMEDABAD	3,100
EAST (Chhattisgarh)		Hyderabad (For Goa Customers)	1150	BHIWANDI	3,000
WEST (Silvassa,Gujarat)	650	Chennai	1,000	BANGALORE	3,900
WEST (Vidharbha, Non Vidharbha)	1350	Bangalore (for Karnataka customers)	500	CHENNAI	3,650
WEST (Daman, Goa)	350	Bangalore (for Pondichery customers )	1,450		
SOUTH (Pondicherry)	1050	Bangalore (for Kerala customers)	2,550		
SOUTH (AP)	1050	Bhiwandi	450		
SOUTH(Karnataka customers)	1450				
SOUTH (Tamil Nadu customers)	2100				
SOUTH (Kerala customers)	1900				

Prod Discount	EC/ALLOY	CG/CG II
Ex Korba (Except chhattisgarh)	2,600	2,600
Ex Depot	1,900	1,900
Chhattisgarh	0	500

Additional Monthly QD (Ex-Factory)		
Chhattisgarh	Qty > 15-100 TPM lifting	Rs. 100 PMT
	Qty > 100- 200 TPM lifting	Rs 600 PMT
	Qty > 200 TPM lifting	Rs 800 PMT

Additional Monthly QD (Ex-Depot)		
North ( Jaipur & Fbd.Depot)	Qty>8.5 - 200 TPM lifting	Rs 750 PMT
South ( Chennai & Hyderabad)	Qty>8.5 - 200 TPM lifting	Rs 250 PMT
West Ex depot	Qty>8.5 - 200 TPM lifting	Rs 250 PMT

Additional Destination Discount on Rods (On CST Sales)	
Jaipur Depot	Rs. 1000/- PMT

CG/CG2 Off Grade Discount(Qty)	
> 500-750 TPM	Rs.500/-
> 750-1000 TPM	Rs.750/-
>1000-1250 TPM	Rs.875/-
>1250 TPM	Rs.1000/-

Additional QD for West Bengal from Korba & depot	
>50-500 TPM	Rs 350 PMT

1. PSU Steel Plant Discount: Rs. 1000/PMT for Rods (Except Chhattisgarh)
2. A Flat Discount of Rs. 500/ pmt will be given on Wire Rods to all valid MOU Customers through Credit Note

**CONDITIONS-**

1. Month means Calendar Month
2. Price ruling at the time of despatch to the customer will be applicable irrespective of the date of Financial Arrangement
3. All types of Rods will be used for calculation of Monthly QD
4. Quantity lifted from Korba, Depots shall be clubbed for calculation of Monthly QD and additional monthly QD
5. Quarter means quarters ending on 30th June, 30th September, 31st December and 31st March